



Alexander Parshukov

Chief Investment Officer for JSC VTB Development

Dear SPIBA members,

I would like to ask you to consider my candidacy for a position of a member of the Executive Committee.

In November 2015 I was elected as a co-chairman of the Real Estate Committee and I still keep the position. However, I feel up to provide more benefits to SPIBA by working as a member of the Executive Committee as well.

I will for sure keep all the tasks related to the Real Estate Committee and will actively work on them in future.

As to my professional activities, I've been working in the investments into real estate for more than 13 years. During this period I was lucky to take part in large-scale projects representing sectors of office, hospitality, industrial and residential real estate. I've been always working with professionals within our company and a wide range of our partners.

I will do my best to apply my experience to the development and improvement of SPIBA.

Sincerely yours,
Alexander Parshukov

Brief professional biography

Born in 1979 in Leningrad. In 2002 graduated from the Saint Petersburg State Marine Technical University with a degree in Applied Mathematics with honours.

Mr. Parshukov has an experience in the real estate business since 2002.

In 2002-2005 within JSC ICB-Invest Group Alexander was responsible for the financial analysis of development projects managed by the Investment Department of JSC Industrial and Construction Bank.

In 2006-2007 within the Investment Department of JSC VTB Bank in Moscow organized loan financing for development projects.

Currently holds a position of Chief Investment Officer for JSC VTB Development being responsible for product development, investment support, concept development and financial analysis for all investment projects of the company, including Nevskaya Ratusha administrative and business complex, Maryino Industrial Park, etc.

SPIBA development activities

Last year SPIBA celebrated its anniversary. In my opinion, the age of 20 years is a perfect time to boost the organization improvement activities and give a new impulse to its development.

Hereby I would like to offer a short list of tasks that I consider important to work on being a part of the Executive Committee.

- Update of the mission and strategy of SPIBA.
- Update of the promotion strategy and new members attraction plan.
- Renovation of the SPIBA web site as one of the key promotional tools.
- Being a real estate professional, I'd like to offer to pay more attention to attract more members from this industry (including collaborative work with the Real Estate Committee).