

SPIBA Real Estate and Construction Committee

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Dear SPIBA members,

It is a great honor for me to nominate my CV for the position of the co-chairman to the SPIBA Real Estate and Construction Committee.

I am an associate at Dentons international law firm.

While working for Dentons, I have gained extensive experience in real estate and construction. My work has involved legal support on various aspects of transactions concerning real estate, construction and renovation, lease of commercial premises, and investment projects for major Russian and foreign companies.

I lectured on commercial law at St. Petersburg State University of Economics and Finance (FINEC). I also co-chaired SPIBA's Legislation & Lobbying Committee in 2013 – 2015.

My recent experience with large-scale projects includes:

- **Morgal Investments**, a large Israeli developer: Complex structuring of a project relating to a proposed sale of part of a 240 plus hectare territory for implementation of large residential projects by various developers; preparing all type of relevant transaction documentation (e.g., preliminary, sale and purchase, lease and purchase, co-investment, assignment agreements and the like); negotiations in connection with project structuring and various contracts. The investment agreement for this US\$3 billion project was signed by the Governor of St. Petersburg during the 2014 International Economic Forum.
- **One of the leading global energy companies in marketing and trade**: Advising with regard to the reconstruction of a building for future use as an office center, including development of agreements with contractors/subcontractors and suppliers of services associated with the design, non-state expert assessment of project documentation and engineering surveys, construction works, performance of technical customer functions and construction compliance monitoring.
- **Lenta**, one of the biggest and dynamically developing chains of hypermarkets in Russia: Advising on the purchase of land plots and real estate in Chelyabinsk, Omsk, Volgograd and Taganrog from the O'Key group of companies.
- **Avielen A.G.**, an international developer of a multifunctional complex consisting Class A business centre and hotel: Advising on the sale of a Class A business center in St. Petersburg. The project included assisting the seller in structuring, negotiating and performing a complex transaction for the sale of a Class A business center in St. Petersburg, involving aspects of a combined share and asset deal, bank financing, real estate security, lease and corporate issues. Among others we drafted the model office lease agreement for existing business centre and business centre which is under construction (lease of the future object).

As a member of the SPIBA Real Estate and Construction Committee, I envision my main tasks to be:

- Elucidating the main legal problems currently facing SPIBA members and assisting in their resolution.
- Exchanging experiences regarding the legal aspects of conducting business in real estate and construction sphere.
- Keeping members informed of changes and planned changes to federal and regional law.
- Developing proposals to amend federal and regional legislation, possibly using foreign examples as a guide.
- Working with government to promote and represent SPIBA members' interests
- Increase the attractiveness of SPIBA for both business circles and business associations.

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