



Candidate member of the Executive Committee

Dmitry Yermilov
Managing director
KiiltoClean Russia

Dear colleagues and partners,

20 years ago I graduated from Saint-Petersburg Technical University; I embarked upon a career at Russian and German companies Rosmark and Hoffmann professional tools - in mechanical engineering industry. In 2000 I have received an additional management degree at International Management Institute of Saint-Petersburg. Since 2006 over the period of 4 years I have been a Business Development Manager of Saint-Petersburg representative office of 3M Company – world leader of chemical industry and innovation solutions for manufacturing and consumers. In 2013 I continued my career at the largest German machine-building company SMS-Meer, I have been successfully participating in development of complex equipment service for pipe and metallurgical enterprises in Saint-Petersburg and in the Russian Federation.

At the moment I am Managing Director of Finnish Company KiiltoClean in Russia. KiiltoClean is a leading Finnish supplier of cleaning and hygiene solutions for Food and Heavy industry, Hospitals and Public Health, HORECA industry. Having a unique experience in manufacturing of environmental friendliness, safety and quality products in Finland and Russian we manufacture liquid detergents for the Russian market near St. Petersburg. Operations at the modern plant in Sertolovo started in 2004. KiiltoClean, being based on long-term strategy continues its investments to the production development, despite a quite complex economic situation.

SPIBA, being one of the oldest and reputable associations of our city, is attractive for me because of broad and diversified spectrum of participants, an active role in interaction with authorities, assistance to long-term development of Russian and foreign companies, stimulation of their investments to the Russian economy.

I am sure that due to my energy and active participation in the work of executive committee I can contribute more to the work of SPIBA:

- Assistance and improvement of conditions for development and localization of manufacturing of products important for the Russian economy in Saint-Petersburg and the Leningrad region, in the Northwest region;
- Development of interaction of foreign business and governmental structures;
- Better understanding of foreign investor needs and development of an investment climate of our city and our region;
- Development of social and educational partnership of business and society;
- Sharing of experience, ideas and initiatives with the colleagues in the association;

I will appreciate and count on your support of my candidacy at SPIBA executive committee elections.