

## Olga Uriupinskaya

Of Counsel



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Dear SPIBA members,

It is a great honor for me to stand for election of co-chairman to the SPIBA Real Estate and Construction Committee.

I am of counsel at Dentons international law firm and I have been working in Dentons' St. Petersburg office since 2002.

While working for Dentons, I have gained extensive experience in real estate, corporate law and foreign investment. My work has involved structuring cross-border transactions, focusing on real estate and land transactions, including both Greenfield and Brownfield projects, asset management, land use and town-planning and security packages for bank financing. I have actively worked on construction agreements, including Western-style FIDIC models, as well as sale and purchase and lease agreements for industrial assets and multi-function trade and business centers and logistics centers. I actively participate in domestic seminars and presentations, as well as international investment conventions and exhibitions, such as ExpoReal, MIPIM.

### My recent experience with large-scale projects includes:

- **Multinational financial organization:** Structuring and preparation of the guarantee with respect to obligations connected to the issue of bonds.
- **Globally famous filling station network:** Transaction support on acquiring objects in various regions of Russia.
- **Teorema Terminal/Troitskiy Logopark:** Advising on legal issues of management of large logistics complex and a system of lease agreements development.
- **Private investment company (Great Britain):** Providing complex advisory on issues related to operation of a Class-A Business Center in the historical center of the city, and in connection with international financing by a foreign bank.

### Every year I participate in various international legal ratings. My recent awards are as follows:

- *Best Lawyers* 2015 acknowledged me to be one of the best lawyers in Construction Law, Mergers and Acquisitions Law, Real Estate Law in Russia.
- *Best Lawyers* 2014 named me as one of the best lawyers in Real Estate in Russia.

### I have authored various publications among which are:

- "New Statutes of Land Law", Novaya Advokatskaya Gazeta, 3 February 2015
- "Forewarned Is Forearmed!" The Moscow Times, 2 March 2015

- “State and municipal land plots: new rules for circulation as of 1 March 2015. Forewarned is forearmed!” AEB Real Estate Monitor, March 2015
- “Fighting with Delayed Construction,” Novaya Advokatskaya Gazeta, 10 May 2015

**As a member of the SPIBA Real Estate and Construction Committee, I envision my main tasks to be:**

- Elucidating the main legal problems currently facing SPIBA members and assisting in their resolution.
- Exchanging experiences regarding the legal aspects of conducting business in real estate and construction sphere.
- Keeping members informed of changes and planned changes to federal and regional law.
- Developing proposals to amend federal and regional legislation, possibly using foreign examples as a guide.
- Working with government to promote and represent SPIBA members’ interests
- Increase the attractiveness of SPIBA for both business circles and business associations.

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